



NEWS

- **INFO**
 - **BIDS**



Volume 34, Edition 20E • May 7, 2018



Published by SBE, Inc. • DBE/MBE/SBE

Hiring Our Heroes: Veteran Employee Study as a top three recruiting target for companies,

By Hiring Our Heroes Editor's note: May is designated as National

Military Appreciation Month. To honor that, we are reprinting a 2016 article about hiring veterans. The United States Chamber of Commerce

Foundation's Hiring Our Heroes, in partnership with the Merck Company Foundation, recently announced the results of its year-long study Veterans in the Workplace: Understanding the Challenges and Creating Long-Term Opportunities for Veteran Employees. The study, conducted between 2015 and 2016,

surveyed four hundred human resource professionals nationwide as well as one thousand veterans who have transitioned out of the military in the last five years on their perceptions during the recruiting and onboarding processes. Key findings of the study

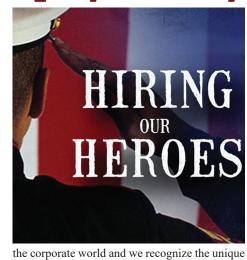
Businesses have made tremendous progress over the last five years as they recruit veterans into their workforce. Veterans are now ranked

underscoring the commitment to and investment in veterans by American businesses. A civilian-military gap still exists, and greater

- effort is required as veterans are brought on board to civilian companies in order to set them up for success. Female veterans appear to face greater challenges related to finding their first post-transition
- job and being satisfied with their economic well-being. "America's businesses have stepped up to the plate when it comes to hiring veterans-

fact evidenced by the ever-shrinking veteran unemployment rate," said Eric Eversole, president, Hiring Our Heroes, and vice president, US Chamber of Commerce. "However, we need to double-down on our effort to provide veteran-related training and assistance during the onboarding process. "At Merck, we have a long-term commitment

to hiring veterans," said Kevin Thornberry, director, Business Consulting, and leader of the Veterans Leadership Network. "We are committed to helping veterans adjust as they transition into



skills military members bring to Merck each day and are very proud of their contributions." The study reinforces many of the themes

Small Business Exchange • Voice of Small, Emerging, Diversity-Owned Businesses Since 1984





SBE OUTREACH SERVICES With over 1.6 million businesses in our active database—the country's largest non-

public diversity database—SBE sets the professional standard for diversity outreach across the nation. For three decades, we have

served small businesses, prime contractors, and agencies—with proven results. **Advertisements**

according to your criteria

Northeast digital publications each month, and at www.sbenortheast.com Fax, Email, and Postal Solicitations Targeted mailings sent to businesses chosen

Placed in various Small Business Exchange

Live Call Center Follow-Up Telephone follow-up calls using a script of five questions that you define

Computer Generated Reports Complete documentation that will fit right into your proposal, along with a list of

interested firms to contact **Special Services**

Custom design and development of services that you need for particular situations such as small business marketing, diversity goal completion, and agency capacity building

Call for more information: 800-800-8534



With a database of over 1.6 million businesses, SBE assists agencies with public legal notices Advertisements Placed in various Small Business Exchange Northeast digital publications each month, and

PUBLIC LEGAL NOTICES

at www.sbenortheast.com **Special Follow-Up Services**

Custom design and development of services that you need for particular situations such as small business marketing, diversity goal

completion, and agency capacity building Call for more information: 800-800-8534



whenever

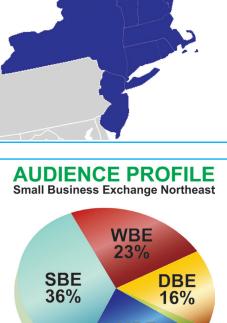
wherever to whomever



Serving CT, ME, MA, NH, NJ,

NY, RI, VT, or any other states

that you need to reach



Hicksville, New York www.silverite.com

Lammey & Giorgio, PA Haddon Township, New Jersey www.lgarch.com

GCCOM Construction Company

College Point, New York

www.gccom.us

Railroad Construction Company

Paterson, New Jersey

www.railroadconstruction.com

www.njcassociates.com Skanska Koch Carteret, New Jersey

NJ&C Associates Carmel, New York

Contact: Kenyetta Banks, 203-751-9550,

Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled



Sessier Wrecking Inc. Waterloo, New York www.sesslerwrecking.com

www.diamondsecurityservices.com

www.usa.skanska.com

MBE 23%



Diamond Security Service Babylon, New York

Business Plan Clinic Mondays, May 7-June 11, 2018, 6:00 pm-9:00 pm The Conti Building, 415 Howe Avenue, Shelton, CT Main Sponsor(s): Women's Business Develop-ment Council of Connecticut

cables, and appurtenances at the 207th Street Yard.

Description of project:

kbanks@ctwbdc.org Fee: Free; registration required Get your business plan in shape over the course of five sessions taught by industry experts in an intimate and dynamic peer-to-peer environment.

with a blueprint firmly in hand. The five-session course will give you tools to guide you every step of the way and includes topics such as: business basics; marketing plan; business types/legal entities; basic financials; hands-on business plan development; promoting your business in the digital world; cash and getting financed; and social media analysis. Mondays, 6:00 pm–9:00 pm, May 7, 14, 21, and June 4, 11. Free five-session

course, application required. SCORE / Thryv Workshop: Build an Effective Online Presence Thursday, May 10, 2018, 10:00 am-12:00 pm Harvard iLab, 125 Western Ave, Allston, MA Main Sponsor(s): SCORE Boston Contact: Jim Williams, 617-565-5591, workshops@scoreboston.org

Fee: Free; registration required

pregnancy, family responsibilities, medical record, military or veteran status, political affiliation, trade union activity and/or any other categories protected by applicable federal, state or local law.

Obtain plans, specs, bid package exhibits, bonding, insurance, pre-qualification requirements, and bid proposal due dates

This is a solicitation for City and State certified business enterprise

Lendlease is an equal opportunity and affirmative action employer that is committed to building and maintaining a diverse workforce. We believe in

Receive updates and invitations to pre-bid meet and greet sessions



that Hiring Our Heroes has stressed over the last

Click to read more

Request for MBE / WBE Subcontractors & Suppliers

 Carpentry & Drywall
 Electrical MasonryMillwork Fireproofing & Thermal Miscellaneous Metals Applied Insulation Ornamental Metals PaintingPlumbing Fire Protection & Sprinklers Hoisting Resilient Flooring

NYC Certified MBE and WBE firms for 450 West 126th Street, a 300,000 sf

ground-up 11-story construction of commercial and/or life-science space

 Hollow Metal HVAC Interior Glass & Glazing Landscaping & Sitework

Trades Include:

 Scaffolding Security Storefront

Superstructure Concrete

Window Washing Equipment

- lendlease
- equal employment opportunities to employees and applicants and prohibit discrimination on the basis of race, color, religion, sex, sexual orientation, Roofing & Waterproofing gender identity and expression, national origin, age, physical or mental disability, health status, creed, citizenship status, marital status,

scheduled for the spring of 2018

Lendlease (US) Construction LMB Inc. | 200 Park Avenue, New York, NY 10166 | 212 592 6700 | www.lendlease.com





LLTJV@moderntimesinc.com issues Notice of Interest (NOI) emails to all Lendlease Turner registered vendors notifying them of upcoming 1st tier opportunities on the project. Firms respond by clicking through the NOI to the opportunities that match scopes of work they perform.

Note: All NYS Empire State Development certified MWBE/SDVOB vendors are already registered with LLTJV. Please contact us if your firm is not currently receiving LLTJV Notices of Interest by sending a note to: LLTJV@moderntimesinc.com Get or Update Your Empire State Development MWBE & SDVOB Certificate:

Seeking to be certified or re-certified? Visit https://esd.ny.gov/mwbe-new-certification to learn more about eligibility, requirements, and how to get started.

Have a question about certification?

Call the Empire State Development MWBE Hotline: (212) 803-2414 To get in touch, please contact: LLTJV@MODERNTIMESINC.COM

 ${\tt LLTJV}\ seeks\ Empire\ State\ Development\ certified\ firms\ for\ every\ 1st\ Tier\ Subcontract\ Opportunity.$

To Register as a Vendor with Lendlease Turner JV:

IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED DBE SUBCONTRACTORS AND VENDORS ADA Upgrade and Station Renewal at Astoria Boulevard Station Project MTA NYCT Contract No. A-37106 Bid Date: May 4, 2018

SKANSKA

The general extent and scope of work under this contract consist of reconstruction of mezzanine and employee facilities, installation of four (4) ADA elevators, restoration of walkway and platform canopies, Hoyt Avenue and 31st Street streetscaping, sewer work, street lighting, and traffic signal work at the Astoria Boulevard Station on Astoria Line in the Borough of Queens. The work will also include the installation and removal of netting and shielding, as well as maintenance and protection of vehicular traffic located along the Grand Central Parkway service roads and

nearby NYC streets. Many bidding opportunities available. If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator:

Description of project:

Description of project:

meeting current standards.

Many bidding opportunities available.

see contract documents for further opportunities.

IS SOLICITING COST PROPOSALS FROM DBE SUBCONTRACTORS AND VENDORS **Kew Gardens Interchange Project** NYSDOT Contract No: D900043 Bid Date: May 23, 2018

Design-build services for the Kew Gardens Interchange. This project area includes the Kew Gardens Interchange with Grand Central Parkway (GCP), Jackie Robinson Parkway (JRP), Union Turnpike (UTP), and the Van Wyck Expressway (VWE). The project will consist of demolition

and replacement of six existing structures with new, widened structures, reconstruction of the ramps connecting the GCP, UTP, JRP, and VWE, and installation of new safety appurtenances

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled

SKANSKA

SKANSKA KOCH INC. IS SOLICITING BIDS FROM SBE SUBCONTRACTORS AND SUPPLIERS CERTIFIED WITH NEW JERSEY SELECTIVE ASSISTANCE VENDOR INFORMATION (NJSAVI)

Route 1 and 9 (Pulaski Skyway) Rocker-Bent Investigation Contract NJDOT Contract No: 051183160 Bid Date: May 24, 2018 Subcontracting opportunities include but are not limited to Bearings, Civil General Contracting, Construction Engineering, CPM Scheduling, Dumpster, Fencing, Field Trailer, Fuel, Haul and Dispose, Miscellaneous Metals, MPT, Office Trailer Fit Out, Painting, Piles, Rebar, Sandblasting,

Signs, Striping, Structural Steel, Surveying, Temp Shoring Towers, Testing and Trucking. Please

Interested firms please contact john.papagiannakis@skanska.com • EOE/M/F/Vet/Disabled

SKANSKA

IS SOLICITING COST PROPOSALS FROM NEW YORK STATE CERTIFIED

DBE SUBCONTRACTORS AND VENDORS Sandy Repair and Flood Mitigation—207th Street Yard and 200th/207th Street Interlockings Project MTA NYCT Contract No. C-34838

Bid Date: June 1, 2018 The work to be performed consists of signal system modernization at 207th Street Yard, rehab of existing and construction of new facilities including relay rooms, CBTC rooms, and restoration

of track infrastructure. The work also includes furnishing and installing flood mitigation and

resiliency structures and measures, such as steel seawall and pile supported concrete walls, flood gates, fabric portal flood gate, drainage improvement, replacement of track feeder, transposition

Many bidding opportunities available.

If you are interested in bidding on this project, please contact Skanska's Outreach Coordinator: Julia.Omanoff@skanska.com • EOE/M/F/Vet/Disabled ORTHEAST EVENTS FOR YOUR BUSINESS Develop an online presence that will help you

> new and current customers. This free workshop will cover: your online footprint; customer relationship management; social media marketing; and more! This workshop is sponsored by SCORE Boston and Thryv, a trailblazer in helping

thousands of local business owners streamline their most essential business functions so they can get back to doing what they love—running their businesses. SCORE Boston offers free

Boston area. SCORE is a nationwide nonprofit association supported by the US Small Business Administration and dedicated to helping small Gain a comprehensive understanding of business building fundamentals and emerge from this class

businesses get off the ground, grow, and achieve their goals through education and mentorship. Money Smart for Small Business Wednesday, May 16, 2018, 12:00 pm-1:00 pm Syracuse Coworks, 201 East Jefferson Street #200, Syracuse, NY Main Sponsor(s): Onondaga Small Business **Development Center, Syracuse Coworks** sbdc@sunyocc.edu

Contact: Onondaga SBDC, 315-498-6070, Fee: Free; registration required This is part of a free monthly lunchtime training series for aspiring and existing entrepreneurs. Attend one workshop or attend all! Money

run, grow, and generate more business from

counseling and mentoring to those who wish to

start or build existing businesses in the Greater

Smart was developed jointly by the Federal Deposit Insurance Corporation (FDIC) and the United States Small Business Administration (SBA). Each monthly workshop hosts a new topic that provides a practical guide to starting and managing a small business. This month's topic: Recordkeeping as a Managerial Tool.

San Francisco, California 94107

Tel 800-800-8534 Fax 415-778-6255 www.sbenortheast.com

Copyright © 2018 Small Business Exchange, Inc.

CORPORATE MAILING ADDRESS 5214F Diamond Heights Boulevard **PMB 711** San Francisco, California 94131

sbe@sbeinc.com • www.sbeinc.com

CORPORATE OFFICE

795 Folsom Street, Floor 1